### COUNTY OF CATTARAUGUS INDUSTRIAL DEVELOPMENT AGENCY

### APPLICATION FOR SALE/LEASEBACK TRANSACTION

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for tax exemptions and other assistance from County of Cattaraugus Industrial Development Agency. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Agency.

TO: COUNTY OF CATTARAUGUS INDUSTRIAL DEVELOPMENT AGENCY 3 East Washington Street P.O. Box 1749

Ellicottville, New York 14731

Attention: Chairman

This application by applicant respectfully states:

APPLICANT: <u>Ontario Knite Company</u>
APPLICANT: Ontario Knite Company APPLICANT'S STREET ADDRESS: 26 Empire Street
CITY: Frank Linuille STATE: NY PHONE NO.: 716-676-552
NAME OF PERSON(S) AUTHORIZED TO SPEAK FOR APPLICANT WITH RESPECT TO THIS APPLICATION: Cori Jacos lausky 716-655-5990 Cx4 1115  IF APPLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE THE FOLLOWING:
NAME OF FIRM:
NAME OF ATTORNEY:
ATTORNEY'S STREET ADDRESS:
CITY: STATE: PHONE NO.:
NOTE: PLEASE READ THE INSTRUCTIONS ON PAGE 2 BEFORE FILLING OUT THIS APPLICATION.
****

### INSTRUCTIONS

- 1. The Agency will not approve any application unless, in the judgment of the Agency, said application contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return two (2) copies of this application to the Agency at the address indicated on the first page of this application.
- 6. The Agency will not give final approval to this application until the Agency receives a completed environmental assessment form concerning the Project which is the subject of this application.
- Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Agency all actual costs incurred in connection with this application and the Project contemplated herein. The applicant will also be expected to pay all costs incurred by general counsel and special counsel to the Agency.
- 9. The Agency has established an application fee of Two Hundred Fifty Dollars (\$250) to cover the anticipated costs of the Agency in processing this application. A check or money order made payable to the Agency must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS ACCOMPANIED BY THE APPLICATION FEE.
- 10. The Agency has established a project fee for each project in which the Agency participates. UNLESS THE AGENCY AGREES IN WRITING TO THE CONTRARY, THIS PROJECT FEE IS REQUIRED TO BE PAID BY THE APPLICANT AT OR PRIOR TO THE GRANTING OF ANY FINANCIAL ASSISTANCE BY THE AGENCY.

### FOR AGENCY USE ONLY

1.	Project Number	
2.	Date application Received by Agency	, 200
3.	Date application referred to attorney for review	, 200
4.	Date copy of application mailed to members	, 200_
5.	Date notice of Agency meeting on application posted	, 200
6.	Date notice of Agency meeting on application mailed	, 200
7.	Date of Agency meeting on application	, 200_
8.	Date Agency conditionally approved application	, 200
9.	Date scheduled for public hearing	, 200
10.	Date Environmental Assessment Form ("EAF") received	, 200_
11.	Date Agency completed environmental review	, 200
12.	Date of final approval of application	, 200

### County of Cattaraugus Industrial Development Agency Lease Fee Structure

\$750 non-refundable application fee, plus \$750 non-refundable agency counsel fee > Bring to Meeting 6-11-13e 11:15am

At the time of closing, prior to the CCIDA issuing its sales tax letter, you will be responsible for the following:

1 and 1/16% fee on the amount of sales tax letter(s) provided (in addition to the non-refundable application fee). Any additional sales tax letter(s) beyond the initial project amount will pay the standard IDA fee (1 and 1/16%) prior to the Agency issuing this letter(s). Any project with an in lieu of real property PILOT will be responsible for the full project PILOT amount paid in full at time of the project closing including projects with fixed fee amounts.

In addition to a CCIDA administrative fee you will also be responsible for paying CCIDA legal counsel expenses for lease transactions. The following are the CCIDA legal costs for each project:

Projects up to \$500,000 \$5,000 fee & up to \$500 in expenses

Projects up to \$1,000,000 \$7,500 fee & up to \$750 in expenses

Projects up to \$2,000,000 \$9,000 fee & up to \$750 in expenses

Projects above \$2,000,000 Will be negotiated

NOTE: Agency legal counsel fee include the \$750 non-refundable agency Counsel fee. Also if a Payment in Lieu of Taxes (PILOT) and/or a mortgage is part of the Project an additional \$2,000.00 fee will be charged.

Please Note: <u>ALL</u> lease transactions will be by mail closing and these costs only include basic lease documents. Modification of the base documents could result in additional CCIDA attorney costs. In addition, you will also be responsible for your own attorney's legal expenses relating to this transaction. The Board may also modify its fee with three quarters of the Agency's Board Members present approving.

A late payment charge of 1 1/2% per month (30 day period) for every project billing will be in effect from the date <u>billed</u> by the CCIDA.

I. <u>INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER, THE "COMPANY").</u>

I.	INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER, THE "COMPANY").								
A.	Identity of Company:								
	1.	Zip C	any Name at Address ode: 14 oyer's ID I	131	tario Empire	Knife Co Street	ompone , Frank	y slinville	NY
	2.	If the	Company	differs fr	om the Ap	plicant, give o	details of rel	ationship:	
	3.	Indica a.	What Sta	ration. If ate?^Corporati	so, incorp	on of Compan orated in wha ; Date Ind	t country? _corporated _	8-12-	1902; business
		b.	Partner Number	ship. If s of genera	o, indicate l partners	type of partner; Numb	ershiper of limited	l partners	;
		c.	Sole pr	oprietors	hip.				
	Is the Company a subsidiary or direct or indirect affiliate of any other organization(s)? If so, indicate name of related organization(s) and relationship:    100   Owned								
NA		ND HC	ME		OFFICE H	IELD	ОТНІ	ER PRINCIP	'AL
k 04		Trbov		2		1 000		BUSINESS	
7.72		Breto		Vice	Presi	and CEO		·	
Cari:	Taro:	Slaws	sky	Trea	SUPERA	nd sectet	my		
	_							**************************************	-
	2.	Is the C any civ	Company o il or crimi	or manage nal litigat	ement of the	he Company ı □ ; No ☑ .	now a plaint	tiff or a defe	ndant in
	3.	Has any a minor	y person li traffic vio	sted abovolation)?	ve ever bed Yes 🔲 ;	en convicted o	of a crimina	l offense (otl	her than

	4.	Has any person connected every Yes ☐; No ☐	er been in receivership or	with whom such person has been been adjudicated a bankrupt?					
	<ol> <li>If the answer to any of questions 2 through 4 is yes, please, furnish details separate attachment.</li> </ol>								
C.	Princ	Principal owners of Company:  1. Is Company publicly held? Yes , No If yes, please list exchanges where							
	1.	stock traded:		ed under parent svi					
	2.	If no, list all sto	ckholders having a 5% or more i	nterest in the Company:					
	1	NAME	ADDRESS	PERCENTAGE OF HOLDING					
	Berr	otronics, I	nc	100%					
D.	H7	pany's principal ba							
II.			PROPOSED PROJECT.						
A.	Descr	iption of the Proje	ct: (Please provide a brief narra	tive description of the Project.)					
	عڪر	e Attache	d						
В.	Location of the Project:								
	1. 2.	Street Address:	26 Empire Street						
	3.	Town of							
	4. 5.	Village of <u>Fr</u> County of <u>Co</u>	n=   1:0.0 11 p						

C.	Desc	ption of the Project site:		
	1.	Approximate size (in acres or square feet) of the Project site: Is a map, survey or sketch of the Project site attached? Yes, No		
	Are there existing buildings on the Project site? Yes 7; No 1.			
		a. If yes, indicate the number of buildings on the site: Also, please briefly identify each existing building and indicate the approximate size (in square feet) of each such existing building:		
		b. Are the existing buildings in operation? Yes 7; No 1. If yes, describe present use of present buildings:		
		c. Are the existing buildings abandoned? Yes, No About to be abandoned? Yes; No If yes, describe:		
	3.	d. Attach photograph of present buildings. See attached Utilities serving the Project site:		
		Water-Municipal: Other (describe) Sewer-Municipal: Other (describe) Electric-Utility: Other (describe) Heat Utility: Other (describe) National Fuel		
	4. Present legal owner of the Project site:			
		a. If the Company owns the Project site, indicate date of purchase:		
		b. If Company does not own the Project site, does Company have an option signed with the owner to purchase the Project site? Yes; No, If yes, indicate date option signed with the owner:, 20; and the date the option expires:, 20 N/A		

	c.	If the Company does not own the Project site, is there a relationship legally or by common control between the Company and the present owner of the Project site? Yes : No : If yes, describe; N/A
5.	a. b.	Zoning District in which the Project site is located: Village of Franklinville-  Are there any variances or special permits affecting the Project site?  Yes : No : No : If yes, list below and attach copies of all such variances or special permits:
Descr	iption of	f Proposed Construction:
1.	Does buildir buildir	part of the Project consist of the acquisition or construction of a new ng or buildings? Yes , No . If yes, indicate number and size of new ngs:  25,000 59 feet (est.)
2.	buildir buildir	part of the Project consist of additions and/or renovations to existing ags located on the Project site? Yes
3,	buildin	be the principal uses to be made by the Company of the building or ags to be acquired, constructed or expanded:  nufacturing of Cutlery
Descri	ption of	the Equipment:
1.	equipm yes, de	part of the Project consist of the acquisition or installation of machinery, nent or other personal property (the "Equipment")? Yes , No If scribe the Equipment:
2.	With re Equipm provide	espect to the Equipment to be acquired, will any of the Equipment be nent which has previously been used? Yes; No If yes, please detail:
	Not	determined at this time

D.

E.

 Describe the principal uses to be made by the Company of the Equipment to be acquired or installed:

Cutlery

### F. Project Use:

- 1. What are the principal products to be produced at the Project?

  Cutlery, See attach Product Catalog
- 2. What are the principal activities to be conducted at the Project?

  Manufacturing of knives
- 3. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes ; No , if yes, please provide detail:
- 5. If the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, indicate whether any of the following apply to the Project:
  - a. Will the Project be operated by a not-for-profit corporation? Yes ; No . . . If yes, please explain:
  - b. Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? Yes \_\_\_\_; No \_\_\_\_. If yes, please explain:
  - c. Would the Project occupant, but for the contemplated financial assistance from the Agency, locate the related jobs outside the State of New York? Yes ; No ; If yes, please explain:

	a.	services which would not, but for the Project to make available goods of services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services? Yes; No If yes, please provide detail:
	e.	Will the Project be located in one of the following: (i) the City of New York; (ii) an area designed as an economic development zone pursuant to Article 18-B of the General Municipal Law; or (iii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (x) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance, and (y) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? Yes, No If yes, please explain:
б.	Project perman	answers to any of subdivisions c. through e. of question 5 is yes, will the t preserve permanent, private sector jobs or increase the overall number of nent, private sector jobs in the State of New York? Yes; No If ease explain: N/A
7.	Compa from or	e completion of the Project result in the removal of a plant or facility of the my or another proposed occupant of the Project (a "Project Occupant") ne area of the State of New York to another area of the State of New York?  L; No
8.	plants of	the completion of the Project result in the abandonment of one or more or facilities of the Company located in the State of New York? Yes; If yes, please provide detail:
9.	If the ar	nswer to either question 7 or question 8 is yes, indicate whether any of the ng apply to the Project:

			a.	Is the Project reasonably necessary to preserve the competitive position of the Company or such Project Occupant in its industry? Yes ; No
			b.	Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes , No If yes, please provide detail:
	G.	Projec	et Status	:
		1.	detail t	Project includes the acquisition of any land or buildings, have any steps aken toward acquiring same? Yes $\boxed{V}$ ; No $\boxed{\square}$ . If yes, please discuss in the approximate stage of such acquisition: In very initial construction work aimed at determining and time-line of project.
		2.	taken t	Project includes the acquisition of any Equipment, have any steps been toward acquiring same? Yes, No. If yes, please discuss in detail the imate stage of such acquisition:
		3.	improv begun? of cons such s	Project involves the construction or reconstruction of any building or other rement, has construction work on any such building or improvement Yes, No If yes, please discuss in detail the approximate extent struction and the extent of completion. Indicate in your answer whether pecific steps have been completed as site clearance and preparation; stion of foundations; installation of footings; etc.:
		4.	Please past thr	indicate amount of funds expended on the Project by the Company in the ree (3) years and the purposes of such expenditures:
į	III.	(PLEA	SE CON	ON CONCERNING LEASES OR SUBLEASES OF THE PROJECT. MPLETE THE FOLLOWING SECTION IF THE COMPANY INTENDS R SUBLEASE ANY PORTION OF THE PROJECT).
i	A.	value)	of the P	pany intend to lease or sublease more than 10% (by area or fair market roject? Yes; No If yes, please complete the following for each posed tenant or subtenant:

1.	Sublessee name:
	Present Address:
	City: State: Zip:
	Employer's ID No.:
	Employer's ID No.:  Sublessee is: Corporation: Partnership: Sole Proprietorship
	Relationship to Company:
	Percentage of Project to be leased or subleased:
	Use of Project intended by Sublessee:
	Date of lease or sublease to Sublessee:
	Term of lease or sublease to Sublessee:
	Will any portion of the space leased by this sublessee be primarily used in
	making retail sales of goods or services to customers who personally visit
	the Project? Yes : No . If yes, please provide on a separate
	attachment (a) details and (b) the answers to questions II(F)(4) through (6)
	with respect to such sublessee.
2.	Sublessee name:
۷.	
	Present Address:
	Employer's ID No:
	Employer's ID No.:  Sublessee is: Corporation: Partnership: Sole Proprietorship
	Relationship to Company:
	Percentage of Project to be leased or subleased:
	Use of Project intended by Sublessee:
	Date of lease or sublease to Sublessee:
	Term of lease or sublease to Sublessee:
	Will any portion of the space leased by this sublessee be primarily used in
	making retail sales of goods or services to customers who personally visit
	the Project? Yes : No : If yes, please provide on a separate
	attachment (a) details and (b) the answers to questions II(F)(4) through (6)
	with respect to such sublessee.
	100 Act 2
3.	Sublessee name:
	Present Address:
	City: State: Zip:
	Employer's ID No.:
	Sublessee is: Corporation: Partnership: Sole Proprietorship
	Relationship to Company:
	Percentage of Project to be leased or subleased:
	Use of Project intended by Sublessee:
	Date of lease or sublease to Sublessee:
	Term of lease or sublease to Sublessee:

Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project? Yes ; No . . If yes, please provide on a separate attachment (a) details and (b) the answers to questions II(F)(4) through (6) with respect to such sublessee.

- B. What percentage of the space intended to be leased or subleased is now subject to a binding written lease or sublease? N/A
- IV. EMPLOYMENT IMPACT. Indicate below the number of people presently employed at the Project site and the number that will be employed at the Project site at end of the first and second years after the Project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the Project site representing newly created positions as opposed to positions relocated from other project sites of the applicant.

		EMPLOYMENT		
	PROFESSIONAL	UNSKILLED	SEMI-	TOTALS
	OR MANAGERIAL	OR SKILLED	SKILLED	
Present Full Time	8	17	231	,56
Present Part Time		3		3
Present Seasonal				Ø
First Year Full	_			
Time	8	17	31	56
First Year Part				
Time		3		3
First Year Seasonal				Ø
Second Year Full	~	=		
Time	8	17	31	56
Second Year Part			*	
Time		[ خر		3
Second Year				
Seasonal				Ø

T 7	DDOT		COCT
V.	PROJ	LLI	COST

A. Anticipated Project Costs. State the costs reasonably necessary for the acquisition of the Project site, the construction of the proposed buildings and the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

Description of Cost	Amount (- cs+.)
Land - Related	\$ 70,000
Buildings	\$ 2,360,500
Machinery and equipment costs	\$ 1,551, 500
Utilities, roads and appurtenant costs	\$NIA
Architects and engineering fees	\$ 65,000
Costs of Financing	\$ undetermined
Construction loan fees and interest	\$ <u>undetermined</u>
Other (specify)	
Training	\$ 280,000
furniture / Fixtures	\$45,000
	Ψ

B. Have any of the above expenditures already been made by the applicant? Yes ; No . If yes, indicate particulars.

### VI. FINANCIAL ASSISTANCE EXPECTED FROM THE AGENCY.

### A. <u>Tax Benefits</u>.

1.	Is the applicant requesting any real property tax exemption in connection with the
	Project that would not be available to a project that did not involve the Agency? Yes , No

If yes, is the real property tax exemption being sought consistent with the Agency's Uniform Tax Exemption Policy? Yes \_\_\_\_\_; No \_\_\_\_\_.

Z.	or more mortgages? Yes; No If yes, what is the approximate amount of financing to be secured by mortgages? \$
3.	Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes : No . If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes?
4.	What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of each exemption.
	a. N.Y.S. Sales and Compensating Use Taxes: \$ 8/. of moderial purchases at Mortgage Recording Taxes: \$ -0 - 206,000 est.  c. Real Property Tax Exemptions: \$ UNKNOW N  d. Other (please specify): \$
5.	Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy? Yes; No If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy:

- VII. <u>REPRESENTATIONS BY THE APPLICANT</u>. The applicant understands and agrees with the Agency as follows:
- A. <u>Job Listings</u>. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.

- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- D. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- E. <u>Absence of Conflicts of Interest</u>: The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

(Applicant)

BY: Confactously, Tuosuu

NOTE: APPLICANT MUST COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 16 THROUGH 18 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 19.

### HOLD HARMLESS AGREEMENT

Applicant hereby releases County of Cattaraugus Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

- Care L. Lacoslaus Ly, Francisco

Sworn to before me this John day of JUNE 2013.

Notary Public

PAMELA G. RAWSON
NOTARY PUBLIC, STATE OF NEW YORK
QUALIFIED IN ERIE COUNTY
REGISTRATION NUMBER 01RA4924483
TY COUNTS SAION EXPIRES 3-14-2014

### VERIFICATION

(If Applicant is a Corporation)

STATE OF NEW YORK
STATE OF NEW YORK ) SS.: COUNTY OF ERIE
(Name of officer of applicant)  deposes and says that he is the
TREASURER OF DATARIO KASFE CAMPANY (Company Name)
the corporation named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not by said Company is because the said Company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said corporation.
(officer of applicant) Luasieur
Sworn to before me this $\frac{3^{2}}{200}$ day of $\frac{300}{200}$ .
Panele & Reusan
Notary Public
PAMELA G. RAWSON NOTARY PUBLIC, STATE OF NEW YORK QUALIFIED IN ERIE COUNTY REGISTRATION NUMBER 01RA4924483 MY COMMISSION EXPIRES 3-14-2014

TO:

**Project Applicants** 

FROM:

Cattaraugus County Capital Resource Corporation

RE:

Cost/Benefit Analysis

In order for the Cattaraugus County Capital Resource Corporation (the "Issuer") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in th2is Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

### PROJECT QUESTIONNAIRE

1. Name of Project Beneficiary ("Company"):	Ontario Knife Company
2. Brief Identification of the Project:	Facility Expansion and Renovation
3. Estimated Amount of Project Benefits Sought: A. Amount of Bonds Sought: B. Value of Sales Tax Exemption Sought C. Value of Real Property Tax Exemption Sought	\$0 206,000 est
D. Value of Mortgage Recording Tax Exemption Sought	Currently \$27,199.28/year \$NA

### PROJECTED PROJECT INVESTMENT -all costs are estimates

A.	Land-Related Costs	
1.	Land acquisition	\$
2.	Site preparation	 \$25,000
2. 3.	Landscaping	\$5,000
4.	Utilities and infrastructure development	\$20,000
4. 5.	Access roads and parking development	\$20,000
6.	Other land-related costs (describe)	\$0
В.	Building-Related Costs	
1.	Acquisition of existing structures	\$
2.	Renovation of existing structures	 \$616,000
3.	New construction costs	\$1,105,000
4.	Electrical systems	\$320,000
5.	Heating, ventilation and air conditioning	\$205,500
6.	Plumbing	\$58,000
7.	Other building-related costs (Fire Protection-Sprinkler)	\$56,000

C.	Machinery and Equipment Costs	
1.	Production and process equipment	\$1,526,500
2.	Packaging equipment	\$25,000
3.	Warehousing equipment	The state of the s
2. 3. 4.	Installation costs for various equipment	\$
5.	Other equipment-related costs (describe)	\$
D.	Furniture and Fixture Costs	
1.	Office furniture	\$45,000
2.	Office equipment	\$
2. 3.	Computers	•
4.	Other furniture-related costs (describe)	\$ \$
E.	Working Capital Costs	
(C)	Operation costs	
2	Production costs	5
3	Raw materials	\$
J.	Debt service	\$
7.	Relocation costs	\$
5.	- The property of the common o	\$
1. 2. 3. 4. 5. 6. 7.	Skills training Other working conital related and (1)	\$280,000
/.	Other working capital-related costs (describe)	\$
F.	Professional Service Costs	79784
1.	Architecture and engineering	\$65,000
2.	Accounting/legal	
2. 3.	Other service-related costs (describe)	\$
3.	Other Costs	
1.	Other Costs	*
2.		\$
-		- T
I.	Summary of Expenditures	
	Total Land Related Costs	\$70,000
	Total Building Related Costs	\$2,360,500
3. 4. 5.	Total Machinery and Equipment Costs	\$1,551,500
4.	Total Furniture and Fixture Costs	\$45,000
	Total Working Capital Costs	\$280,000
6.	Total Professional Service Costs	\$65,000
	Total Other Costs	\$

### PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

I. Please provide estimates of total construction jobs at the Project:

Year	Construction Jobs (Annual wages and benefits \$40,000 and under)	Construction Jobs (Annual wages and benefits over \$40,000)
Current Year	15	45
Year 1	8	24
Year 2	8	24
Year 3	0	0
Year 4	Ö	Ö
Year 5		

II. Please provide estimates of total annual wages and benefits of total construction jobs at the Project:

Year	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax
Current Year	\$1,040,000	\$
Year 1	\$144.925	\$
Year 2	\$151,250	S
Year 3	\$	\$
Year 4	\$	S
Year 5	\$	\$

### PROJECTED PERMANENT EMPLOYMENT IMPACT

I. Please provide estimates of total existing permanent jobs to be preserved or retained as a result of the Project:

Year	Existing Jobs (Annual wages and benefits \$40,000 and under)		Existing Jobs (Annual wages and benefits over \$40,000)		
Current Year	- Fr 220 1 118	38	_ I 3126114	21	
Year 1		38		21	i
Year 2		38		21	
Year 3		38		21	
Year 4		38		21	
Year 5		38		21	

II. Please provide estimates of total new permanent jobs to be created at the Project:

Year	New Jobs	New Jobs
	(Annual wages and benefits \$40,000 and under)	(Annual wages and benefits over \$40,000)
Current Year	Unknown if Any	Unknown if Any
Year 1	Unknown if Any	Unknown if Any
Year 2	Unknown if Any	Unknown if Any
Year 3	Unknown if Any	Unknown if Any
Year 4	Unknown if Any	Unknown if Any
Year 5	Unknown if Any	Unknown if Any

III. Please provide estimates of total annual wages and benefits of total permanent construction jobs at the Project:

Year	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax
Current Year	No Permanent Jobs Expected	No Permanent Jobs Expected
Year 1	No Permanent Jobs Expected	No Permanent Jobs Expected
Year 2	No Permanent Jobs Expected	No Permanent Jobs Expected
Year 3	No Permanent Jobs Expected	No Permanent Jobs Expected
Year 4	No Permanent Jobs Expected	No Permanent Jobs Expected
Year 5	No Permanent Jobs Expected	No Permanent Jobs Expected

- IV. Please provide estimates for the following:
  - A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.

### PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales:

 Additional Purchases (1st year following project completion)	Unknown
 Additional Sales Tax Paid on Additional Purchases	Unknown
Estimated Additional Sales (1st full year following project completion	Unknown
Estimated Additional Sales Tax to be collected on additional sales (1st full year following project completion)	Unknown

II. Please provide estimates for the impact of Project on existing real property taxes and new payments in lieu of taxes ("Pilot Payments"):

Year	Existing Real Property Taxes	New Pilot Payments	Total
Current Year	\$27,000	Unknown	
Year 1		r expansion and in futur	e vears is
Year 2		nown at the time.	- ,
Year 3	l		
Year 4			
Year 5	- 1		
Year 6			
Year 7			
Year 8			
Year 9			
Year 10			

III. Please provide estimates for the impact of other economic benefits expected to be produced as a result of the Project:

### CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Issuer in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Issuer of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

Date Signed: 6-3-2013,-2011.	Name of Person Completing Project Questionnaire on behalf of the Company.
	Name: Cari Jaraslawsky Title: Treasurer Phone Number: 716-655-5990
	Signature: Cam facostandes

### SCHEDULE A

### CREATION OF NEW JOB SKILLS

Please list the projected new job skills for the new permanent jobs to be created at the Project as a result of the undertaking of the Project by the Company.

New Job Skills Number of Positions Created This Project is expected to be a "job retention project".

Wage Rate

Should you need additional space, please attach a separate sheet.

ONTARIO & WINE COMPANY

FACILITY EXPANSION AND RENOVATION PROJECT OVERVIEW V.J. GAUTIERI CONSTRUCTORS

General Contractors · Construction Managers
Serving Clients Since 1954

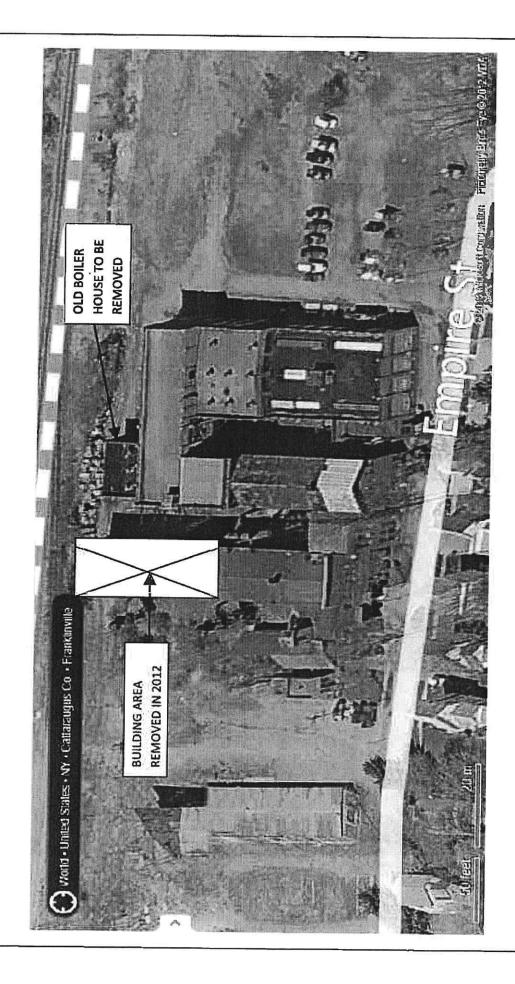
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  -RENOVATIONS & ADDITIONS IMPROVED PRODUCTIVITY/OPERATIONAL COST
  -RENOVATIONS & ADDITIONS CUSTOMER/EMPLOYEE/OKC BENEFIT DESCRIPTION OF PROPOSED IMPROVEMENTS- BENEFIT/NEED ANALYSIS
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- PROPOSED BUILDING LAYOUT ADDITION OPTION 2
   -AERIAL VIEW
   -FLOOR PLAN

# PRELIMINARY DEVELOPMENT SCHEDULE

AN JUN JUL AUG SEP OCT NOV DEG JAN FEB. WAR APR WAY JUN JUL	Y OKC BOARD PROGRAM REVIEW	BY REVIEW OWNERS REQUIREMENTS	AT PREPARE CONCEPT DESIGN OPTIONS	PACETY PREPARE CONCEPT COST ESTIMATES	► AT TEAM SELECT FINAL PROJECT PARAMETERS	► AT DECOMMISSION MOSLER BLDG/ MOVE PRESSES	► Æ AF & SITE ENGINEERING RFPS.	SELECT DESIGN PROFESSIONALS.	→ AP CONFIRM OWNERS REQUIREMENTS	PREPARE INTEGRATED TASK SCHEDILLE		SITE SURVEY/BASE MAP	PREPARE SITE DRAWING	SUBMIT PRELIM. SITE PLAN TO TOWN	→ 個7 SPACE PLANNING AND BUILDING CONCEPT PLAN	* ( DESIGN DEVELOPMENT DOCUMENTS	► A MET PREPARE DEVELOPMENT DESIGN ESTIMATE	PREPARE COST ALTERNATIVES TO DESIGN	► → → IDENTIFY LONG LEAD ITEMS	PRELIMINARY CASHFLOW PROJECTION	► A GETT ESTABLISH COST CONTROLACCOUNTING PROCEDURES	▼ (FET) PREPARE CONSTRUCTION DOCUMENTS	F_ ABET BUILDING PERMIT REVIEW		Early bar	△ Early start point		ON TARIO KNIFE COMPANY		Start milestone point
Our Start	10 23MAY13	5d 24MAY13	5d 31MAY13	10d 07JUN13	5d 21JUN13	5d 21JUN13	10d 07JUN13	0	5d 21JUN13	5d 28JUN13		5d 21JUN13	10d 28JUN13	1d 15JUL13	5d 21JUN13	10d 28JUN13	10d 15JUL13	5d 17JUL13	5d 24JUL13	8d 24JUL13	10d 24JUL13	10d 15JUL13	10d 29JUL13		T		T	T	SRS	
	OKC BOARD PROGRAM REVIEW	REVIEW OWNERS REQUIREMENTS	PREPARE CONCEPT DESIGN OPTIONS	PREPARE CONCEPT COST ESTIMATES	TEAM SELECT FINAL PROJECT	DECOMMISSION MOSLER BLDG/ MOVE	A/E & SITE ENGINEERING RFPS	SELECT DESIGN PROFESSIONALS	CONFIRM OWNERS REQUIREMENTS	PREPARE INTEGRATED TASK SCHEDULE	DESIGN DEVELOPMENT PHASE	SITE SURVEY/BASE MAP	PREPARE SITE DRAWING	SUBMIT PRELIM. SITE PLAN TO TOWN	SPACE PLANNING AND BUILDING CONCEPT	DESIGN DEVELOPMENT DOCUMENTS	PREPARE DEVELOPMENT DESIGN ESTIMATE	PREPARE COST ALTERNATIVES TO DESIGN	IDENTIFY LONG LEAD ITEMS	PRELIMINARY CASHFLOW PROJECTION	ESTABLISH COST CONTROL/ACCOUNTING	PREPARE CONSTRUCTION DOCUMENTS	BUILDING PERMIT REVIEW	Start date 23MAY13				nber	e	© Primavera Systems, Inc.
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	Description	E .	Early	Early ,	7107	
BID PHASE	HASE	Jilla	Slart		APR SEE MAR APR	MAY JUN JUL
1160	PREPARE CONTRACT BID PACKAGES	10d	15JUL13	26JUL13	PREPARE CONTRACT BID PACKAGES	
1170	SOLICIT BIDS	100	29JUL13	09AUG13	SOLICIT BIDS	
1180	PRE-BID MEETING	101	12AUG13	12AUG13	PR-BID MEETING	
1190	RECEIVE BIDS	101	12AUG13	12AUG13	► THE STATE STAT	
1200	EVALUATE BIDS	8	13AUG13	15AUG13	EVALUATE BIDS	
1210	CONDUCT PRE-CONSTRUCTION	3d 1	18AUG13	20AUG13	CONDUCT PRE-CONSTRUCTION CONFERENCES	
1220	RECOMMEND AND AWARD CONTRACTS	5d 2	21AUG13	27AUG13	► ZET RECOMMEND AND AWARD CONTRACTS	
1230	PREPARE SCHEDULE OF VALUES & DRAW	2d 2	28AUG13	28AUG13	PREPARE SCHEDULE OF VALUES & DRAW DOWN SCHEDULE	<u> 1</u>
COMS	CONSTRUCTION PHASE			STATE STATE		y .
1235	CONTRACTORS MOBILIZE SITE	5d 2	28AUG13	03SEP13	CONTRACTORS MOBILIZE SITE	
1240	BUILDING CONSTRUCTION	0 P06	04SEP13	09JAN14	Levil Construction	
1250	CERTIFICATE OF OCCUPANCY	54	10JAN14	16JAN14	WANT CERTIFICATE OF OCCUPANCY	کے
NOVE	MOVE IN PHASE					2
1300	MOVE EQUIPMENT; INVENTORY;	50	17JAN14	Z3JAN14	HSINGI E VACINGMENT: INVENTORY E DIPMENT: INVENTORY E	VIORY: FIRMIS
1310	SET UP, CALIBRATION; START UP	2d 2	24JAN14	30JAN14	SET UP. CALIBRATION: START ID	STABTIB
1320	MANUFACTURING FACILITY OPERATIONAL	0		30JAN14	AMANUFACTURING FACILITY OPERATION	TY OPERATION
		ļ			NOTE: 6 DAY DURATION = 1 CALENDAR WEEK	
,						
Start date			88			
Finish date	0				Early bar	
Data date					△ Early start point	rt point
Run date					>	sh point
age	Company name V.I GALITIEDI CONSTRUCTORS	000		PRE	PRELIMINARY DEVELOPMENT SCHEDULE	Dar 3r
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### **EXISTING AERIAL VIEW**



### EXISTING AERIAL VIEW OPTION 2 - ADDITION



ONTRRDO KINETE COMPRINY

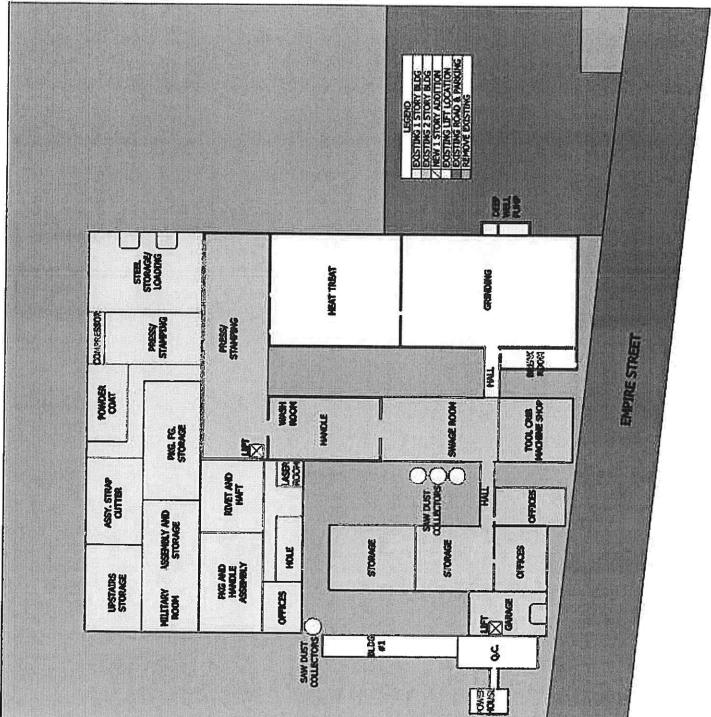
PLANNED EXPANSION AND RENOVATIONS FOR

### ONTARIO KNIFE COMPANY

26 EMPIRE ST, FRANKLINVILLE, NY 14737

EXISTING SITE W/ NEW ADDITION OPTION #2

05-23-13



### CCIDA Application for Sale/Leaseback Transaction

Page 6 Section II A.

The Ontario Knife Company is currently manufacturing a broad range of high carbon and stainless steel cutlery products sold to many segments of the commercial, governmental and industrial markets from its facility in Franklinville, NY. As the current facility was built in 1902, it is in need of expansion and modification to support the changes in manufacturing technology that is required to provide OKC with the ability to be competitive in the current market place. Most of the OKC competitors have upgraded their manufacturing capabilities through investment in new equipment and process and as such, can produce at a lower cost than OKC. OKC still performs many operations on antiquated equipment and the production lay out of the facility impedes process flow. Specifically, OKC is looking to move all production and shipping to one first floor operation and to cut time and expense off the process by introducing new equipment and work flow. In order to achieve this, OKC will need approximately \$4,000,000 in funding to add an approximate 25,000 square foot expansion to the north side of the building and to re-allocate existing operations from the second floor to the first floor as well as complete necessary improvements to the existing facility and upgrade equipment. The Executive Management at OKC believes that these changes are required in order for OKC to profitably compete in the market.